



NPESC's Business Advisory Council
Annual Meeting Minutes

NOECA, 219 Howard Dr. Sandusky, OH 44870
Tuesday, September 19, 2023
9:30 AM

- I. Welcome & Introductions - Doug Crooks, Chairman
 - a. Potential New Members:
 - i. *Eric Wobser, CEO Greater Sandusky Partnership*
 - ii. *Laramie Spurlock, Danbury Principal/Ottawa County Education Representative*
 - iii. *Dr. Ram Veerapaneni, BGSU Firelands Interim Dean*
 - iv. *Nico Samaniego, ECEDC Business Development Coordinator*
 - v. *Makenna Laser, Firelands Forward Interim Director*
- II. Roll Call of Members:
 - a. Present: Doug Crooks, James Rinaldo, Andrea Smith, Sarah Ross, Makenna Laser, Nico Samaniego, Alex McCoy, Andy Horn, Daryl Deering, Ben Chaffee, Dr. Paul Lockwood, Rob Monak, Miriam Batke, Dr. Ram Veerapaneni, Ed Kurt, Jeff McClellan, Angie Morelock, Ashley Spangler, Laramie Spurlock, Stacy Maple, Chris Singerling
 - b. Absent: Beth Hannam, Eric Wobser,, Marianne Cheatham, and Eileen Buhlan,
- III. Doug introduced NPESC's new Workforce Readiness Coordinator, Ashley Spangler
- IV. Visitors were introduced and included Katherine Adams, OCIC, Alyssa Fisher, RISE of Erie/Huron County, Kyleigh Lash, SCEDC
- V. Motion to approve meeting minutes from [June 15, 2023](#)
 - a. Motion by: Daryl Deering
 - b. Second by: Paul Lockwood
 - c. Needed changes: none
 - d. Motion passed 21 - 0
- VI. *The following information was shared about regional BAC Exposure since the last meeting:*
 - i. BAC Townhall Meeting hosted by ODE at Columbus State - July 14, 2023
 1. Andrea Smith led two breakout sessions on best practices for using data for BAC decision making
 2. Sarah Ross (NEDC) and Katherine Adams (OCIC) attended
 - ii. ODE Sponsored BAC Plan Virtual Q & A Session - September 21, 2023
 1. Andrea Smith was asked to participate along with Michelle Washington from ODE
 - iii. OESCA Fall Conference - September 25, & 26, 2023
 1. Dr. Jeff Mcllellan, Andrea Smith & Ashley Spangler will be presenting a breakout session called "Leveling Up Local Bootcamps: Career Exploration with PortfoliOH"

2. Alissa Fisher will be presenting a breakout session with YEI about the regional Youth Pitch Challenge being hosted by RISE/NPESC.

VII. A motion to accept the council membership as presented for a one year term beginning September 19, 2023 and ending at the annual meeting held in September 24 or with the following corrections/additions:

Council Members:

Douglas P. Crooks	Superintendent & BAC Chairman, North Point ESC
James Rinaldo	Governing Board Member & BAC Vice-Chairman, North Point ESC
Andrea Smith	Assistant Superintendent & BAC Secretary, North Point ESC
Beth Hannam	Director, Sandusky County Economic Development
Eric Wobser	Chief Executive Officer, Greater Sandusky Partnership
Chris Singerling	Director, Ottawa County Improvement Corporation
Sarah Ross	Director, Norwalk Economic Development Corporation
Makenna Laser	Interim Director, Firelands Forward
Nico Samaniego	Business Development Coordinator, Erie County Economic Development Corp
Alex McCoy	Director, Huron County Economic Development Corporation
Andy Horn	Engineering Manager, Motion Controls Robotics
Daryl Deering	President, Schlessman Seed Co and Governing Board Member, North Point ESC
Ben Chaffee	Superintendent, South Central Local Schools
Dr. Paul Lockwood	Governing Board Member, North Point ESC
Marianne Cheatham	Governing Board Member, North Point ESC
Eileen Buhlan	Governing Board Member, North Point ESC
Rob Monak	WorkForce Development/Organizer, Ironworkers Local 55
Miriam Batke	Chief Human Resources Officer, Fisher Titus Medical Center
Stacy Maple	Organizational Development Manager, Catawba Island Club
Dr. Ram Veerapaneni	Interim Dean, BGSU Firelands Campus
Ed Kurt	Superintendent, Margareta Local Schools
Dr. Jeffrey McClellan	Founder, StartSOLE Educational Consultant
Angie Morelock	Public Relations & Communications Director, Vanguard-Sentinel Career Center
Ashley Spangler	Workforce Readiness Coordinator, North Point ESC
Laramie Spurlock	MS & HS Principal, Danbury Local Schools

- a. Motion to accept: Ed Kurt
- b. Second by: Ben Chaffee
- c. Motion passes: 21 - 0

VIII. Motion to accept nominations for BAC officers for a one year term beginning September 19, 2023 and ending at the annual meeting held in September 2024.

- a. President: Makenna Laser, Firelands Forward Interim Director
- b. Vice President: Ashley Spangler, NPESC Workforce Readiness Coordinator
- c. Secretary: Andrea Smith, NPESC Assistant Superintendent
- d. Motion by: Paul Lockwood
- e. Second by: Sarah Ross
- f. Motion passes 21 - 0

IX. Old Business - The group reviewed and discussed the following items:

- a. [BAC Annual Plan 2023-24](#) (Submission Deadline Sept 30, 2023)
- b. [BAC Awards Addendum Submission](#)

Motion to approve the items as presented:

Motion by: Ed Kurt

Second by: Nico Samaniego

Motion passes: 21-0

X. Old Business for Information:

- a. PortfoliOH - Jeff McClellan gave an update on the development of the new digital tool. Several districts in our region are participating in the pilot and providing feedback. He will be showcasing at the All School Summit scheduled for Oct. 10, 2023.
- b. Update on YouScience Implementation - 25 school districts in the region are using the High School Discovery tool at the high school level. 12 schools are piloting the middle school Snapshot tool in grades 6-8.
- c. The first for the 2023-24 is scheduled: [All School Summit - "Career Exploration in Action" - Oct. 10, 2023](#) Registration is underway.

XI. Committee Updates (provided by Economic Directors, Business & Education Partners):

- a. Erie County update provided by Ed Kurt
 - i. Opening meeting for Erie County is scheduled for September 27, 2023
 - ii. Another successful Teacher Business Boot Camp was held in August. Twenty educators participated from 8 districts in the region. Participating business sites included: Firelands Health, Cedar Point, NASA Glenn Research Center, Kalahari Convention Center, Humanetics, and Freudenberg NOK
 - iii. Monthly meeting schedule for Erie County Steering committee has been established with a full partners meeting scheduled for March.
- b. Huron County update provided by Ben Chaffee & Sarah Ross

- i. Quarterly meeting schedule for the new school year has been established. Will again hold the meetings at a local business site for a tour to follow the meeting
 - ii. Ben noted a definite county level culture change with all schools embracing the need to focus on making career connections and expanding exposure activities
 - iii. A Teacher Business Boot Camp 2.0 experience will be piloted in 2024 as requested by educators involved in the first three experiences
 - iv. Chairman succession plan in place. Will Snyder will work with Ben Chaffee cooperatively for the first meeting and will assume the role of chairman for the remainder of the year
 - c. Ottawa County update provided by Katherine Adams
 - i. Skilled Trades Academy has 28 enrolled. It is part of a new partnership with Vanguard as as a satellite program
 - ii. STNA has 16 enrolled for fall semester
 - iii. A new county level career connections roadmap has been created. Summer camps for younger students are being planned for 2024.
 - iv. A Teacher Business Boot Camp 2.0 experience will be piloted in 2024 as requested by educators involved in the first three experiences
 - v. The format of the Career Showcase has shifted. Audience will be high school juniors this year instead of freshman and the sites visited will be aligned to YouScience results
 - vi. Piloting a student business boot camp for 7th grade students from BCS
 - vii. 100% of the seniors at Danbury Local are in work-based learning experiences this year
 - d. Sandusky County update provided by Kyleigh Lash
 - i. The bi-monthly meeting schedule for the 2023-24 school year has been established and distributed.
 - ii. THINK Manufacturing day is scheduled for October 4, 2023 and will include all of the freshman students in the county.
 - iii. Three Student Business Boot Camps are already planned for this fall targeting Advanced Manufacturing, Finance and Healthcare industries
 - iv. Teacher Business Boot Camp 2.0 will be piloted for summer 2023

XII. New Business:

- a. Sarah Ross explained the Good Jobs Challenge which was awarded to Erie & Huron Counties. The basis is to target youth (recent & upcoming graduates) and implement the “work advance model.” A partnership with BGSU Firelands was formed. The goal is to get 50 students identified to received an IRC and placed into internships in local counties. Students are being identified for participation based on YouScience aptitudes and interest.
- b. Alissa Fisher provided an introduction to the regional Youth Pitch Challenge 2024. The goal is to foster/encourage entrepreneurship. Involvement is open to any district in the region, specifically Erie & Huron counties. Interested teachers will use a curriculum provided by Young Entrepreneur Institute (YEI) and being with lessons in January. The regional PITCH Challenge is scheduled for March 21, 2024. An information meeting will be scheduled later in the fall.

XIII. Open Forum/Partner Updates:

- a. New Director of Education & Workforce and two assistants are set to be appointed by the Governor pending Senate approval.

- b. Rob Monak shared provided an update on Skilled Trades needs and stressed willingness to partner

XIV. Motion to adjourn the meeting

- a. Motion by: Ben Chaffee
- b. Second by: Chris Singerling

XV. Next Meetings:

- a. Thursday, December 7, 2023 at 9:30 AM at NOECA (219 Howard Drive, Sandusky)
- b. Thursday, March 7, 2024 at 9:30 AM at NOECA (219 Howard Drive, Sandusky)
- c. Thursday, June 13, 2024 at 9:30 AM at NOECA (219 Howard Drive, Sandusky)